



Timelenders presents

STRATEGIC NEGOTIATION SKILLS WORKSHOP DECEMBER 07-09, 2012

AT KARACHI MARRIOTT HOTEL

SECURE YOUR INTEREST

En-route to the worthy goal in your life will be countless difficult situations. Here, your skill to negotiate will be crucial. How do you conclude a deal with a client without imposing or compromising? Ask your boss for a raise? Explain to your son what you expect of him?

Strategic Negotiation Skills is a 3-day workshop, which will give you the skills to communicate convincingly. By the end of the workshop, you will have learnt that the choice is not between giving in or refusing to budget, but the ability to create a winning solution out of a stalemate.

SULEMAN AHMER LEAD FACILITATOR

CEO and Lead Trainer Suleman draws on a diverse range of experiences from research in Solid State Physics with the US Air Force to consulting with multinationals, training thousands of people in South East Asia, the Middle East and North America. He has travelled to over 30 countries and worked in six different countries.

His book *The Embattled Innocence* captures his experiences as a relief worker. He is a speaker at Lahore University of Management Sciences (LUMS), where he teaches the principles of Strategic Visions. Suleman is an award winning writer and has spoken at over 40 US universities including Harvard and MIT.



WORKSHOP SCHEDULE

Date: Fri-Sun, December 07 – 09, 2012

Venue: Karachi Marriott Hotel

Timings: 08:00 am – 05:00 pm

Fees: Rs 19,500/- (For Individual)

10% discount on 3 or more nominations

(Fee includes course materials, refreshment & lunches and very valuable networking)

REGISTRATION & DETAILS

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